

# Dividend Focus Fund

Fact Sheet as of March 31, 2018



Ticker: BUFDX | Inception Date: 12/3/2012 | Fund Assets: \$59.38 Million | Expense Ratio: 0.96%

## PORTFOLIO MANAGEMENT TEAM



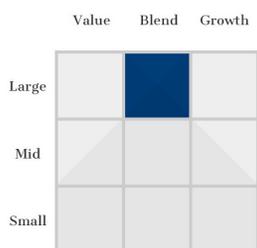
**Paul Dlugosch, CFA**  
 Manager since 2013  
 B.S. – University of Iowa

## OVERALL MORNINGSTAR™ RATING



Out of 1,204 Large Blend funds as of 3/31/18  
 (derived from the fund's 3- and 5-year risk  
 adjusted return measure).

## INVESTMENT STYLE



The Morningstar Style Box™ reveals a fund's investment strategy by showing its investment style and market capitalization based on the fund's portfolio holdings.

## PORTFOLIO CHARACTERISTICS

Number of Holdings	86
Median Market Cap	\$88.16 B
Weighted Average Market Cap	\$200.64 B
3-Year Annualized Turnover Ratio	37.50%
30-Day SEC Yield	1.49%
% of Holdings with Free Cash Flow	70.93%
Active Share	53.66%

## THREE-YEAR RISK METRICS

(vs. S&P 500 Index)

Upside Capture	87.29
Downside Capture	100.46
Alpha	-1.41
Beta	0.92
Sharpe Ratio	0.81

## INVESTMENT STRATEGY

The primary goal of the Dividend Focus Fund is generating current income predominately through domestic equities.

The strategy begins with the identification of companies with sustainable competitive advantages that pay dividends and have a history of increasing these dividend payments over time.

The Fund may also invest in companies that management believes are likely to initiate a meaningful dividend in the near future. Once these companies are identified the investment team performs indepth, in house research to identify those companies that we believe have the highest risk-adjusted total return potential.

## PERFORMANCE (%)

### Average Annual Returns

As of 3/31/18	3 MO	YTD	1 YR	3 YR	5 YR	Since Inception
<b>Buffalo Dividend Focus Fund</b>	-2.03	-2.03	8.51	8.37	12.97	13.31
S&P 500 Index	-0.76	-0.76	13.99	10.78	13.31	14.90
Lipper Equity Income Funds Index	-2.63	-2.63	8.98	7.95	10.14	11.90
Morningstar Large Blend	-0.98	-0.98	12.82	8.89	11.72	12.85

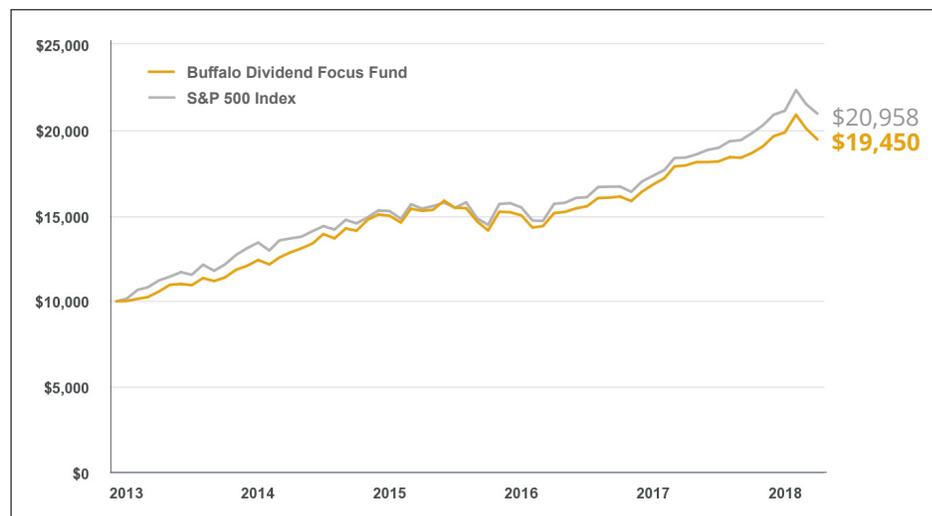
Average annual total return represents past performance and is no guarantee of future results. Investment return and principal value will fluctuate and redemption value may be more or less than original cost. Fund performance current to the most recent month-end may be lower or higher than the performance quoted and can be obtained by visiting [buffalofunds.com](http://buffalofunds.com).

### Historical Returns

	2017	2016	2015	2014	2013	2012*
<b>Buffalo Dividend Focus Fund</b>	18.02	12.06	0.13	20.81	23.93	0.10
S&P 500 Index	21.83	11.96	1.38	13.69	32.39	1.39
Morningstar Large Blend	20.44	10.37	-1.46	10.73	31.32	1.15

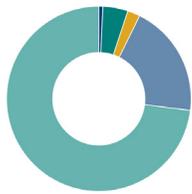
\*Partial year. Inception to year-end.

### Growth of \$10,000



This chart illustrates the performance of a hypothetical \$10,000 investment made in the Fund on the Inception Date through 3/31/18. Assumes reinvestment of dividends and capital gains. This chart does not imply future performance.

## COMPANIES BY MARKET CAPITALIZATION

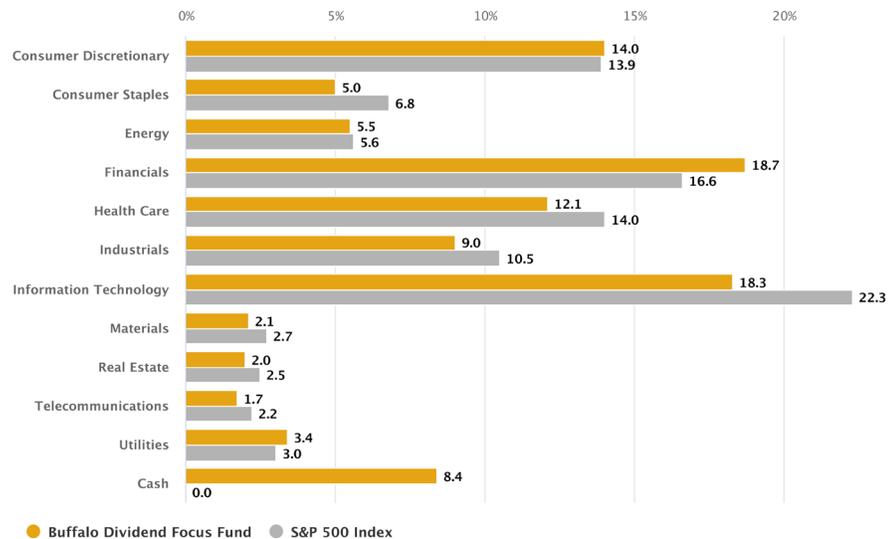


● \$750M – 1.5B	0.7%
● \$1.5B – 7.5B	4.4%
● \$7.5B – 15B	2.2%
● \$15B – 50B	19.7%
● > \$50B	73.0%

## TOP 10 EQUITY HOLDINGS\*

Apple	4.19%
Microsoft	3.38%
JPMorgan Chase	2.48%
Bank of America	2.35%
Visa	2.32%
American Electric Power	2.08%
BB&T	1.82%
Berkshire Hathaway (B)	1.75%
Wells Fargo	1.66%
Boeing	1.59%
<b>TOP 10 HOLDINGS TOTAL</b>	<b>23.62%</b>

## SECTOR WEIGHTS (%)



The Buffalo Funds are a family of 10 actively-managed mutual funds offering a variety of domestic equity, international equity, and income-generating investment strategies. Located in Mission, Kansas (a suburb of Kansas City), employee-owned Kornitzer Capital Management, Inc. (KCM) has been the exclusive investment advisor to the Funds since inception in 1994.

At KCM, we believe that patient investing backed by solid, intelligent research is the best way to achieve potential long-term financial rewards. Disciplined investment decisions are made using a distinct, time-tested investment approach guided by trend analysis, rigorous fundamental company research, and strict security valuation parameters.

Our fund family is characterized by a long-term growth investment strategy and a team-based, idea-sharing management style. "Trends and Patience" is our mantra, and our great strength.

© 2018 Morningstar, Inc. All Rights Reserved. The information contained herein: (1) is proprietary to Morningstar; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. **Past performance is no guarantee of future results.**

The Morningstar Rating™ for funds, or "star rating", is calculated for managed products (including mutual funds, variable annuity and variable life subaccounts, exchange-traded funds, closed-end funds, and separate accounts) with at least a three-year history. Exchange-traded funds and open-ended mutual funds are considered a single population for comparative purposes. It is calculated based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a managed product's monthly excess performance, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of products in each product category receive 5 stars, the next 22.5% receive 4 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars, and the bottom 10% receive 1 star. The Overall Morningstar Rating™ for a managed product is derived from a weighted average of the performance figures associated with its three-, five-, and 10-year (if applicable) Morningstar Rating™ metrics. The weights are: 100% three-year rating for 36-59 months of total returns, 60% five-year rating/40% three-year rating for 60-119 months of total returns, and 50% 10-year rating/30% five-year rating/20% three-year rating for 120 or more months of total returns. While the 10-year overall star rating formula seems to give the most weight to the 10-year period, the most recent three-year period actually has the greatest impact because it is included in all three rating periods. The Buffalo Dividend Focus Fund received 3 stars among 1204 for the three-year period and 4 stars among 1077 Large Blend funds for the five-year period ending 3/31/18.

The S&P 500 Index is a capitalization weighted index of 500 large capitalization stocks which is designed to measure broad domestic securities markets. The Lipper Equity Income Funds Index is an unmanaged index that tracks funds seeking relatively high current income and growth of income by investing at least 65% of their portfolio in dividend-paying equity securities. One cannot invest directly in an index. Beta measures the volatility of the fund, as compared to that of the overall market. The Market's beta is set at 1.00; a beta higher than 1.00 is considered to be more volatile than the market, while a beta lower than 1.00 is considered to be less volatile. Alpha is an annualized return measure of how much better or worse a fund's performance is relative to an index of funds in the same category, after allowing for differences in risk. Market Capture Ratio is a statistical measure of the Fund's overall performance in up-markets (positive return periods) and down-markets (negative return periods). The market capture ratios are used to evaluate how well an investment performed relative to an index during periods when that index has risen or fallen. The Sharpe Ratio is a measure for calculating risk-adjusted return. Free Cash Flow is a measure of how much cash a business generates after accounting for capital expenditures. Active Share is a measure of the percentage of stock holdings in a manager(s) portfolio that differ from the benchmark index. Market Cap is the market price of an entire company, calculated by multiplying the number of shares outstanding by the price per share. Each Morningstar category average represents a universe of funds with similar objectives.

Sector Allocation may not equal 100% due to rounding.

\*Top Ten Holdings for the quarter are not disclosed until 60 days after quarter end. Those listed are for the previous quarter. Fund holdings and sector allocations are subject to change and are not recommendations to buy or sell any securities.

*The Fund's investment objectives, risks, charges and expenses must be considered carefully before investing. The Prospectus contains this and other important information about the investment company, and it may be obtained by calling (800) 49-BUFFALO or visiting [buffalofunds.com](http://buffalofunds.com). Read it carefully before investing.*

**Mutual Fund investing involves risk. Principal loss is possible. The Fund invests in small and mid-cap companies, which involve additional risks such as limited liquidity and greater volatility than large-cap companies. The Fund invests in foreign securities which involve greater volatility and political, economic, and currency risks as well as differences in accounting methods.**

Kornitzer Capital Management is the advisor to the Buffalo Funds, which are distributed by Quasar Distributors, LLC.